



EXPORT-IMPORT BANK *of the* UNITED STATES

Ex-Im Bank helps U.S. companies to sustain and create jobs by financing U.S. exports.

SUPPORTING EXPORTERS AND JOBS IN WYOMING

The Export-Import Bank (Ex-Im Bank) of the United States, the official U.S. export credit agency, provides export credit insurance, working capital and loan guarantees to help support the sale of U.S. goods and services to international markets.

In fiscal year 2003, Ex-Im Bank helped finance \$14.3 billion of U.S. exports worldwide, which supported U.S. jobs throughout the nation. Approximately 85 percent of Ex-Im Bank's more than 2,700 transactions in fiscal year 2003 were on behalf of small businesses.

Ex-Im Bank's 5-Year Impact in **WYOMING** (Fiscal Year 1999 thru 2003)

Companies Supported:	1
Communities Supported:	1
Value of Exports Supported:	\$0.7 million
Value of Exports Supported - FY 2003:	\$0.7 million

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Western Regional Office
Alaska, California, Arizona, Idaho, Oregon

562.980.4580 • www.exim.gov

EX-IM BANK SUCCESS STORIES

L & H Welding and Machine Co. of Gillette, Wyoming, became the first Wyoming company in more than a decade to benefit from Ex-Im Bank financing when it was approved in 2003 for a small-business, multi-buyer insurance policy. L&H manufactures and services equipment for the coal mining, oil, underground mining, and railroad industries. Approximately one-third of its business comes from exports, primarily to **Chile**. Christi Surat, an international sales associate with L&H said, “The main benefit of the policy is that we are able to extend better credit terms to our customers in Chile.”