



EXPORT-IMPORT BANK *of the* UNITED STATES

Ex-Im Bank helps U.S. companies to sustain and create jobs by financing U.S. exports.

SUPPORTING EXPORTERS AND JOBS IN UTAH

The Export-Import Bank (Ex-Im Bank) of the United States, the official U.S. export credit agency, provides export credit insurance, working capital and loan guarantees to help support the sale of U.S. goods and services to international markets.

In fiscal year 2003, Ex-Im Bank helped finance \$14.3 billion of U.S. exports worldwide, which supported U.S. jobs throughout the nation. Approximately 85 percent of Ex-Im Bank's more than 2,700 transactions in fiscal year 2003 were on behalf of small businesses.

Ex-Im Bank's 5-Year Impact in UTAH (Fiscal Year 1999 thru 2003)

Companies Supported:	33
Communities Supported:	13
Value of Exports Supported:	\$128.4 million
Value of Exports Supported - FY 2003:	\$ 39.4 million

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EX-IM BANK SUCCESS STORIES

Parker International is a **Salt Lake City** company that has specialized in beef, pork, poultry and animal feeds since it was founded in 1990. It has successfully exported using Ex-Im Bank financing since 1997.

FMC Jetway Systems, an **Ogden, Utah**, maker of passenger boarding bridges and other airport equipment, expanded into the South American market as a lead supplier on a \$2.5 million sale of airport equipment for a new passenger terminal in **Chile's** Octava region. The sale through exporter Calmaquip Engineering Corp. of Miami, Florida, was made possible by an Ex-Im Bank medium-term loan guarantee. FMC Jetway boarding bridges will be shipped to Constructora De Aeropuerto S.I.M.B. Ltda. (CDA), a recently established consortium in Santiago, to be used in the terminal CDA will build and operate at Carriel Sur airport serving the city of Concepcion. The sale also includes baggage handling and security equipment manufactured by other US suppliers. "This is a major win for us," said David G. Harmer, president of Jetway Systems, the largest producer of passenger boarding bridges in the world.