



EXPORT-IMPORT BANK *of the* UNITED STATES

Ex-Im Bank helps U.S. companies to sustain and create jobs by financing U.S. exports.

SUPPORTING EXPORTERS AND JOBS IN SOUTH DAKOTA

The Export-Import Bank (Ex-Im Bank) of the United States, the official U.S. export credit agency, provides export credit insurance, working capital and loan guarantees to help support the sale of U.S. goods and services to international markets.

In fiscal year 2003, Ex-Im Bank helped finance \$14.3 billion of U.S. exports worldwide, which supported U.S. jobs throughout the nation. Approximately 85 percent of Ex-Im Bank's more than 2,700 transactions in fiscal year 2003 were on behalf of small businesses.

Ex-Im Bank's 5-Year Impact in SOUTH DAKOTA (Fiscal Year 1999 thru 2003)

Companies Supported:	11
Communities Supported:	10
Value of Exports Supported:	\$8.3 million
Value of Exports Supported - FY 2003:	\$2.7 million

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Midwest Regional Office

Illinois, Indiana, Michigan, Kentucky, Kansas, Illinois, Ohio, Iowa
Nebraska, Wisconsin, Minnesota, North Dakota, South Dakota, Missouri
(312) 353-8081

EX-IM BANK SUCCESS STORIES

Hi Roller Conveyors, a small company in **Sioux Falls, South Dakota**, was able to expand its revenues by using Ex-Im Bank's medium-term loan guarantee to export \$1.8 million of belt conveyor systems to Venezuela. The company has used Ex-Im Bank's insurance product to sell the belt conveyors to **Europe, Brazil and Mexico**.

Sioux Steam Cleaner Corporation in **Beresford, South Dakota**, is a small-business manufacturer of steam cleaners and other industrial water-related products that expanded production, thanks to a new outlook on exporting that the company's management has developed with the help of several organizations working with Ex-Im Bank. With the assistance of Ex-Im Bank's Midwest regional office in Chicago and the Trade Acceptance Group Ltd., a trade finance company in Edina, Minnesota, Sioux Steam Cleaner received an Ex-Im Bank Small Business Policy to insure receivables on foreign sales to **Central and South America**, and **Asia**. The company is also a member of the Construction Industry Manufacturers Association (CIMA), a member of Ex-Im Bank's Trade Association Partners Program (TAPP).

Ex-Im Bank has supported other South Dakota companies such as: **Heartland Plastics Inc.**, of Aberdeen, South Dakota; **Dakota Farms International**, of Carpenter, South Dakota; **Pacer Corp.**, of Custer, South Dakota; **Wildcat Manufacturing**, of Freeman, South Dakota; **Rosenbauer America**, of Lyons, South Dakota; **American Concrete Equipment Corp.**, of Rapid City, South Dakota; **Hansen Manufacturing**, of Sioux Falls, South Dakota; and **Kohlberg-Pioneer**, of Yankton, South Dakota.