



EXPORT-IMPORT BANK *of the* UNITED STATES

Ex-Im Bank helps U.S. companies to sustain and create jobs by financing U.S. exports.

SUPPORTING EXPORTERS AND JOBS IN NEBRASKA

The Export-Import Bank (Ex-Im Bank) of the United States, the official U.S. export credit agency, provides export credit insurance, working capital and loan guarantees to help support the sale of U.S. goods and services to international markets.

In fiscal year 2003, Ex-Im Bank helped finance \$14.3 billion of U.S. exports worldwide, which supported U.S. jobs throughout the nation. Approximately 85 percent of Ex-Im Bank's more than 2,700 transactions in fiscal year 2003 were on behalf of small businesses.

Ex-Im Bank's 5-Year Impact in NEBRASKA (Fiscal Year 1999 thru 2003)

Companies Supported:	26
Communities Supported:	10
Value of Exports Supported:	\$114.2 million
Value of Exports Supported - FY 2003:	\$ 27.8 million

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Midwest Regional Office

Illinois, Indiana, Michigan, Kentucky, Kansas, Illinois, Ohio, Iowa
Nebraska, Wisconsin, Minnesota, North Dakota, South Dakota, Missouri

Ex-Im BANK SUCCESS STORIES

Wilkinson Manufacturing, a small business in **Calhoun, Nebraska**, that manufactures food packaging products, has used Ex-Im Bank's export credit insurance since 1996 to increase its exports to **Canada** and the **United Kingdom**. All told, Ex-Im Bank financing has supported more than \$4.8 million in Wilkinson exports.

Behlen Manufacturing Co. of Columbus, Nebraska, and Chief Industries, Inc., of Grand Island, Nebraska, both have used Ex-Im Bank financing to support exports to an agricultural firm in Veracruz, **Mexico**. Behlen sold grain storage silos, and Chief Industries sold conveyors, tanks, and other farm equipment.

International Nutrition, a small business in **Omaha, Nebraska**, has used Ex-Im Bank short-term insurance for more than a decade to support its sales of livestock and poultry nutrients to **South Korea, Taiwan, the Philippines**, and other Pacific Rim countries. Founded in 1972, the company is able to offer a variety of payment terms, including open account credit ranging from 60 to 120 days.

MFS/York/Stormor, a small business subsidiary of **Global Industries** in **Grand Island, Nebraska**, won a \$2.7 million contract to sell grain storage silos to **Venezuela** with the help of a medium-term loan guarantee from Ex-Im Bank. The sale helped the company sustain employment during its slow season, and it now exports to Ukraine and countries in South America and the Pacific Rim.

R.E. Meyer Company, in **Lincoln, Nebraska**, received a three-year, \$1.5 million working capital guarantee from Ex-Im Bank in May 2000 that is supporting its exports of frozen beef and sausage products to **Japan**.