



EXPORT-IMPORT BANK *of the* UNITED STATES

Ex-Im Bank helps U.S. companies to sustain and create jobs by financing U.S. exports.

SUPPORTING EXPORTERS AND JOBS IN IOWA

The Export-Import Bank (Ex-Im Bank) of the United States, the official U.S. export credit agency, provides export credit insurance, working capital and loan guarantees to help support the sale of U.S. goods and services to international markets.

In fiscal year 2003, Ex-Im Bank helped finance \$14.3 billion of U.S. exports worldwide, which supported U.S. jobs throughout the nation. Approximately 85 percent of Ex-Im Bank's more than 2,700 transactions in fiscal year 2003 were on behalf of small businesses.

Ex-Im Bank's 5-Year Impact in IOWA (Fiscal Year 1999 thru 2003)

Companies Supported:	39
Communities Supported:	28
Value of Exports Supported:	\$114.2 million
Value of Exports Supported - FY 2003:	\$ 5.7 million

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Midwest Regional Office

Illinois, Indiana, Michigan, Kentucky, Kansas, Illinois, Ohio, Iowa
Nebraska, Wisconsin, Minnesota, North Dakota, South Dakota, Missouri

Ex-Im BANK SUCCESS STORIES

Triland Foods, Inc., of Sargent Bluff, Iowa, has been using Ex-Im Bank's receivable insurance for six years. Triland is a small business with 30 employees and has been in business since 1989. Triland exports 50 percent of its processed pork rind pellets to **Guatemala, Panama, Colombia**, and other South America countries. This company will continue using Ex-Im Bank's insurance to export its products to various countries.

Jancy Engineering Company is a 30-year-old small business in **Davenport, Iowa**, that specializes in portable magnetic and cutting tools. Although the company only exports 5 percent of its products, during the three years that it has used Ex-Im's working capital program, Jancy Engineering has exported more than \$6 million of tools to the **United Kingdom, Australia, Taiwan**, and other markets.